

SOCIAL STYLE BEHAVIOR PROFILE

The Social Style Behavior Profile is meant to provide an idea about the tendencies individuals exhibit in their attitudes about, and management of, money. It is not a comprehensive personality inventory, nor is it definitive. As in most cases, excess in any one area could indicate a problem, but most people typically operate in the center and exhibit traits of more than one social style.

Directions: Study the four descriptive words and check the one that describes you the most. If there are two words that describe you equally, mark them both, however, choose no more than two words. After you finish this page, mark your choices on the grid to reveal your strongest social style(s).



- | | | | |
|---|---|--|--|
| 1
<input type="checkbox"/> logical
<input type="checkbox"/> persuasive
<input type="checkbox"/> sociable
<input type="checkbox"/> loyal | 2
<input type="checkbox"/> cheerful
<input type="checkbox"/> business like
<input type="checkbox"/> detailed
<input type="checkbox"/> good listener | 3
<input type="checkbox"/> messy
<input type="checkbox"/> deep
<input type="checkbox"/> tactless
<input type="checkbox"/> plain | 4
<input type="checkbox"/> hard to please
<input type="checkbox"/> argumentative
<input type="checkbox"/> disorganized
<input type="checkbox"/> follower |
| 5
<input type="checkbox"/> optimistic
<input type="checkbox"/> willing
<input type="checkbox"/> fussy
<input type="checkbox"/> stubborn | 6
<input type="checkbox"/> serious
<input type="checkbox"/> peaceful
<input type="checkbox"/> popular
<input type="checkbox"/> competitive | 7
<input type="checkbox"/> dependable
<input type="checkbox"/> funny
<input type="checkbox"/> positive
<input type="checkbox"/> respectful | 8
<input type="checkbox"/> friendly
<input type="checkbox"/> lively
<input type="checkbox"/> confident
<input type="checkbox"/> organized |
| 9
<input type="checkbox"/> talkative
<input type="checkbox"/> pessimistic
<input type="checkbox"/> shy
<input type="checkbox"/> bold | 10
<input type="checkbox"/> timid
<input type="checkbox"/> restless
<input type="checkbox"/> domineering
<input type="checkbox"/> moody | 11
<input type="checkbox"/> forceful
<input type="checkbox"/> hesitant
<input type="checkbox"/> unpredictable
<input type="checkbox"/> withdrawn | 12
<input type="checkbox"/> productive
<input type="checkbox"/> accurate
<input type="checkbox"/> convincing
<input type="checkbox"/> compromising |
| 13
<input type="checkbox"/> risk taker
<input type="checkbox"/> lenient
<input type="checkbox"/> loner
<input type="checkbox"/> worrier | 14
<input type="checkbox"/> planner
<input type="checkbox"/> supportive
<input type="checkbox"/> leader
<input type="checkbox"/> excitable | 15
<input type="checkbox"/> submissive
<input type="checkbox"/> haphazard
<input type="checkbox"/> outspoken
<input type="checkbox"/> persistent | 16
<input type="checkbox"/> scheduled
<input type="checkbox"/> gentle
<input type="checkbox"/> daring
<input type="checkbox"/> loud |
| 17
<input type="checkbox"/> perfectionist
<input type="checkbox"/> proud
<input type="checkbox"/> forgetful
<input type="checkbox"/> reserved | 18
<input type="checkbox"/> impatient
<input type="checkbox"/> orderly
<input type="checkbox"/> changeable
<input type="checkbox"/> doubtful | 19
<input type="checkbox"/> mixes easily
<input type="checkbox"/> task oriented
<input type="checkbox"/> agreeable
<input type="checkbox"/> systematic | 20
<input type="checkbox"/> strong-willed
<input type="checkbox"/> inconsistent
<input type="checkbox"/> reluctant
<input type="checkbox"/> critical |
| 21
<input type="checkbox"/> patient
<input type="checkbox"/> decisive
<input type="checkbox"/> enthusiastic
<input type="checkbox"/> behaved | 22
<input type="checkbox"/> interrupts
<input type="checkbox"/> short-tempered
<input type="checkbox"/> stuffy
<input type="checkbox"/> serene | 23
<input type="checkbox"/> considerate
<input type="checkbox"/> promoter
<input type="checkbox"/> independent
<input type="checkbox"/> introvert | 24
<input type="checkbox"/> undisciplined
<input type="checkbox"/> idealistic
<input type="checkbox"/> thorough
<input type="checkbox"/> good-natured |

ANALYTICAL

- ___ LOGICAL ✕
- ___ DETAILED ✕
- ___ DEEP ✕
- ___ HARD TO PLEASE ✕
- ___ FUSSY ✕
- ___ SERIOUS ✕
- ___ RESPECTFUL ✕
- ___ ORGANIZED ✕
- ___ PESSIMISTIC ✕
- ___ MOODY ✕
- ___ WITHDRAWN ✕
- ___ ACCURATE ✕
- ___ LONER ✕
- ___ PLANNER ✕
- ___ PERSISTANT ✕
- ___ SCHEDULED ✕
- ___ PERFECTIONIST ✕
- ___ ORDERLY ✕
- ___ SYSTEMATIC ✕
- ___ CRITICAL ✕
- ___ BEHAVED ✕
- ___ STUFFY ✕
- ___ INTROVERT ✕
- ___ IDEALISTIC ✕

DRIVER

- ___ PERSUASIVE
- ___ BUSINESS LIKE
- ___ TACTLESS
- ___ ARGUMENTATIVE
- ___ STUBBORN
- ___ COMPETITIVE
- ___ POSITIVE
- ___ CONFIDENT
- ___ BOLD
- ___ DOMINEERING
- ___ FORCEFUL
- ___ PRODUCTIVE
- ___ RISK TAKER
- ___ LEADER
- ___ OUTSPOKEN
- ___ DARING
- ___ PROUD
- ___ IMPATIENT
- ___ TASK ORIENTED
- ___ STRONG-WILLED
- ___ DECISIVE
- ___ SHORT-TEMPERED
- ___ INDEPENDENT
- ___ THOROUGH

XX

AMIABLE

- ___ LOYAL ✕
- ___ GOOD LISTENER ✕
- ___ PLAIN ✕
- ___ FOLLOWER ✕
- ___ WILLING ✕
- ___ PEACEFUL ✕
- ___ DEPENDABLE ✕
- ___ FRIENDLY ✕
- ___ SHY ✕
- ___ TIMID ✕
- ___ HESITANT ✕
- ___ COMPROMISING ✕
- ___ WORRIER ✕
- ___ SUPPORTIVE ✕
- ___ SUBMISSIVE ✕
- ___ GENTLE ✕
- ___ RESERVED ✕
- ___ DOUBTFUL ✕
- ___ AGREEABLE ✕
- ___ RELUCTANT ✕
- ___ PATIENT ✕
- ___ SERENE ✕
- ___ CONSIDERATE ✕
- ___ GOOD-NATURED ✕

EXPRESSIVE

- ___ SOCIABLE
- ___ CHEERFUL
- ___ MESSY
- ___ DISORGANIZED
- ___ OPTIMISTIC
- ___ POPULAR
- ___ FUNNY
- ___ LIVELY
- ___ TALKATIVE
- ___ RESTLESS
- ___ UNPREDICTABLE
- ___ CONVINCING
- ___ LENIENT
- ___ EXCITABLE
- ___ HAPHAZARD
- ___ LOUD
- ___ FORGETFUL
- ___ CHANGEABLE
- ___ MIXES EASILY
- ___ INCONSISTENT
- ___ ENTHUSIASTIC
- ___ INTERRUPTS
- ___ PROMOTER
- ___ UNDISCIPLINED